TO: TERO CERTIFIED INDIAN CONTRACTORS

DATE: January 31, 2020

RE: IMPLEMENTATION OF THE TERO INDIAN PREFERENCE PROCESS

MHA TERO is dedicated to diligently work through the methods by which the order of Indian Preference is determined under the TERO Recodification effort is being implemented. As you recall, this method of grading services is focused on the elimination of “Fronting”. The MHA Tribal Business Council and MHA TERO has made the determination to promote Certified Indian Contractors that invest their time, talent and capital resources back into their company.

A questionnaire is required to be completed for each service that you are licensed by MHA TERO to provide. With that, please complete a Service Justification Questionnaire for each service you provide that is listed on the Service List #1. As we begin this process, we will only be concentrating our efforts on the 25 identified services. These documents can be found on the MHATERO.com website under “Indian Contracting”. They are labeled as the MHA TERO Indian Preference – Service list #1, and the Service Justification Questionnaire.

Please complete and return the Service Questionnaires back to the TERO Indian Contracting Department by February 28th, 2020. IMPORTANT: Indian Contractors that do not submit the questionnaire will receive the lowest category of preference (Category E) until it is submitted and reviewed.

We truly appreciate your patience through this process and believe, with TERO and the Indian Contractor combining efforts, this system will promote your business opportunities under Indian Preference.

Thank you,

Charles Foote
TERO Executive Director